

Jake Gandolfo

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Strategy Consultant | Financial Modeling & Data Analytics | Real Estate Investor | Multilingual Professional

PROFESSIONAL EXPERIENCE

ZS ASSOCIATES

New York, NY and Chicago, IL

Associate Consultant

2023-Present

Serve as the lead consultant across multiple concurrent strategy consulting engagements, often managing up to six at a time, with responsibility for client delivery, business development, and team leadership across the United States, India, and Argentina.

- Lead cross-functional strategy and analytics initiatives for Fortune 500 clients, combining quantitative insights with operational execution to drive business performance and growth.
- Direct multimarket product launches, overseeing data visualization and infrastructure development, defining revenue metrics, coordinating external partners, and delivering strategic insights to executive leadership.
- Act as a trusted partner to senior leadership during a major corporate transition, developing financial models and forecasting dashboards to guide resource allocation and investor communications.
- Serve as a subject-matter expert for a multibillion-dollar business unit, optimizing operating spend and resource deployment to achieve over \$40 million in cost savings and \$30 million in incremental revenue.
- Spearhead the creation of a global product launch tracker and pricing model for a newly acquired business while implementing data-stacking and reporting-automation initiatives that improved forecasting accuracy and strategic planning.

Associate

2021-2023

- Built complex financial and forecasting models in Excel and VBA to evaluate revenue performance, pricing scenarios, and long-term strategic plans.
- Conducted detailed data analyses and developed Tableau dashboards to visualize performance trends, support executive decision-making, and identify strategic opportunities.
- Automated recurring analytics processes using advanced Excel functions and macros, improving data accuracy, reporting speed, and project efficiency across multiple client engagements.

GG&P GROUP LLC

New York, NY

Managing Partner

2021-Present

Founded and manage a real estate investment venture focused on multifamily assets, overseeing two duplex properties totaling six units and approximately \$500K in assets under management.

- Lead all aspects of acquisitions, financial modeling, and due diligence, consistently delivering portfolio growth of 12 to 15 percent CAGR through data-driven investment decisions.
- Oversee end-to-end property management operations including tenant relations, contractor sourcing, maintenance planning, and financial reporting, while building scalable systems for cash flow tracking, expense optimization, and tax compliance.

EDUCATION

UNIVERSITY OF MICHIGAN, ROSS SCHOOL OF BUSINESS

Ann Arbor, MI

Bachelor of Business Administration (Finance)

2017-2021

GPA: 3.85/4.00, Cum Laude

ADDITIONAL INFORMATION

- IRONMAN finisher, triathlete, and marathon runner
- Languages: English (native), Italian (intermediate), Spanish (conversational)
- Developed predictive models to consistently generate positive expected value (+EV) in sports betting markets, demonstrating proficiency in data analysis and risk management.